



Kofax ReadSoft Online™

## “Better Together” Partner Program

No Fees. No Risk. All Reward.



It's not every day you come across something this simple:

Turn your customers on to Kofax ReadSoft Online and put money in your pocket. If they're Microsoft Dynamics NAV or D365 Business Central users, they already have everything they need. Kofax ReadSoft Online is built right in. **All you have to do is turn it on!**

## Why 'Better Together'?

Help your Dynamics NAV and D365 Business Central customers start processing invoices faster, more efficiently and more cost-effectively than ever. Partners like you can implement ReadSoft Online for them in as little as 10 minutes. Then you'll start tapping the easiest revenue stream imaginable.

How it works:

- ◆ Sign the Partner Referral Agreement and send in for counter signature
- ◆ Register your customers to insure your organization is the Partner of Record (POR)
- ◆ Payments are tracked by ReadSoft Online and easy to verify
- ◆ You receive a quarterly check for your customers' Paid Usage
- ◆ No limit on customers you can register—no time limit on payments

## Why ReadSoft Online?

Microsoft has embedded ReadSoft Online into Dynamics NAV since 2016 and D365 (Financials) in 2017. ReadSoft Online allows your Dynamics NAV and D365 customers to capture, extract and verify invoice data automatically—and directly from the familiar Dynamics interface.

- ◆ **No installation required**  
Implementation is fast and requires no hardware or software investments or IT assistance; ReadSoft Online can be configured from inside of Dynamics NAV and D365.
- ◆ **Cost-efficient**  
ReadSoft Online is a customizable, pay-as-you-go solution that doesn't require additional investments in third-party software or hardware upgrades.
- ◆ **Built to scale**  
ReadSoft Online can easily handle increasing invoice volumes without the need for any upgrades or additional investment.
- ◆ **No customer commitment**  
First-time users can test ReadSoft Online for two months, up to 75 invoices per month, at no charge. No contracts or commitments—they may quit at any time.

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***ReadSoft Online is waiting inside NAV/D365.  
More wallet share is waiting for you.  
What are you waiting for?***

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## Why Now?

ReadSoft Online represents an immediate and golden opportunity for partners. Why are you missing out? The Better Together Partner Program involves no risk or signup up fees, or any work from you!

Join the growing list of partners who are leveraging ReadSoft Online and Dynamics NAV/D365 to help customers unlock incredible AP automation savings.

- ◆ Blueprint your customer processes and sell your re-engineering services for larger engagements
- ◆ Deploy NAV/D365 workflow for process automation
- ◆ Integrate with other ISV tools and systems as needed

## Why Kofax?

With more than 20 years of experience in providing solutions for AP automation, Kofax streamlines financial document processes for more than 12,000 customers globally. To create our invoice processing solutions for Microsoft Dynamics, we applied our learnings from processing 2 billion invoices annually to ensure that we're giving Dynamics and D365 users a tool that truly benefits their business.

As a member of Microsoft's Managed ISV partner program, Kofax ensures you enjoy continuous support and dedicated Microsoft representation.

## Kofax Global Partner Program

The Kofax Global Partner Program is designed to help partners win business in new markets, expand opportunities in existing ones, and most important, provide exceptional ROI to customers.

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**For more information email: [rso-sales@kofax.com](mailto:rso-sales@kofax.com)**



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