100 Ways to
Automate Your Enterprise

Sales and Marketing	Customer Onboarding	Customer Service	Operations/Compliance/Legal	Finance and Accounting	Human Resources	Information Technology	Supply Chain	External-Vendors and Partners	Cross-Function
Competitive pricing and monitoring	New customer applications	Integration of email, call center and core systems	**Screening and risk management**	Vendor onboarding and maintenance	Employment history verification	Installations	Supply and demand planning	Vendor/Partner sourcing	Data entry
Market intelligence	**Customer due diligence**	Call and contact center processes	**IP and fraud detection**	Vendor portal queries	Employee onboarding	Server and application monitoring	Inventory management	Vendor/Partner qualification	**Data extraction, aggregation, integration— websites, portals, documents, systems**
Data aggregation and management	Customer data management	Customer data management	**Compliance reporting**	Funds transfer (sweep)	Employee offboarding	File and document management	Contract monitoring and enforcing	Vendor/Partner onboarding	Report compilation and distribution
CRM updates	Online registrations	Loading detailed customer info for CSR support	Policy administration and servicing	Customer on-boarding and maintenance	Payroll	FTP download, upload and backup	Supplier portal integration	Vendor/Partner reviews	Forms processing
List building	New customer eligibility	Service requests and scheduling	Credential verifications	Incentive claims	Time and attendance management	User setup and configuration	Work order management	Vendor/Partner portal integration	**Data and content migration**
Sales quote automation	News and social monitoring— customer risk rating	Scheduled and triggered customer communications	Licensing and registrations	Pricing comps	Training and education	Application integration	Order processing	Contract monitoring and enforcing	Data cleansing and verification
Invoice creation and distribution	Upsell opportunity reporting	**Price matching**	Customer due diligence	Sales and purchase order processing	**Compliance reporting**	**Data and content aggregation and migration**	**Shipment scheduling and tracking**	Returns, repairs, recalls	**Process monitoring and optimization**
ERP automation	New customer welcome packets	Transaction automation	Outside affiliations review	Collections	Employee data management	ERP and other systems integrations	Invoice, quote and contract management	Performance measurement and optimization	Data reconciliation and management
Social media monitoring	Customer engagement communications	Renewal notices	Gifts and entertainment reconciliation	Report aggregation	Tax management	Batch processing	Refunds and returns	Supplier/Vendor offboarding	**Cognitive Document Automation (RPA + Capture)**
Business intelligence reporting	Customer retention	Customer info and preferences updates	Periodic disclosures	**Journal postings**	Benefits and stock administration	Synchronizing, deleting and emptying file folders	Freight management	Supplier/Vendor agreement maintenance	Intelligent human and robotic workforce (RPA + BPM)

Build Your Digital Workforce Today.

Robotic Process Automation (RPA)

Fuels the digital workforce by creating and managing software robots, significantly reducing repetitive and information-intensive tasks burdening your people. Employees can shift from being data gatherers and compilers to data users, focusing on more cognitive and strategic business initiatives.

RPA Opportunities are Everywhere

Where should you start? Whether you're looking for ideas to identify RPA projects or get buy-in from additional departments for an enterprise-wide RPA implementation, use this handy RPA One-Sheet with 10 example use cases across 10 business units for inspiration.

Work Like Tomorrow.

Ready to start building your digital workforce?
Click here to download your free trial.

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